Appendix C

	_ 1	INCOLNSHIRE COUNTY COUNCIL LENDING OF	TEMPORAR	Y SURPLUSES	S	Appendix C			
		TENDING OF I		. COM LOGE	#			Nº IPO-	
			Lending	Maturity	# Watch/			CH IBCA it Rating	For T
ountry			Limit	Limit	Outlook		Long	Sovere	CDS
			£m		Adjusted		Term		Overl
	1	Other Local Authorities	25 each	24 Months					
	2	Debt Management Account Deposit Facility	50	6 Month					
	3	UK Banks :							
		# HSBC Group	25	365 Day					
UK		HSBC Bank Plc (RFB)	25	365 Day	365 Day	SB	ДД-	AA-	365 Da
		HSBC 31 Day Notice Account	25	365 Day					
		HSBC Evergreen Notice Account	25	365 Day					
		# RBS Group - Part Nationalised	50	365 Day					
UK		National Westminster BankPlc (RFB)	50	365 Day	365 Day	SB	A+	AA-	365 Da
UK		Royal Bank of Scotland Plc (RFB)	50	365 Day	365 Day	SB	A+	AA-	365 Da
UK		# LloydsHBOS Group	20	365 Day					
		Lloyds TSB Bank Plc (RFB)	20	6 Months	6 Months	SB	Α+	AA-	6 Mont
		Bank of Scotland PLC (RFB)	20	6 Months	6 Months	SB	A+	AA-	6 Mont
UK		Barclays Bank PLC (NRFB)	20	6 Months	6 Months	SB	A+	AA-	3 Mont
UK		Close Brothers Ltd	20	6 Months	6 Months	NO	A-	AA-	6 Mont
UK		Nationwide Building Society	20	6 Months	6 Months	SB	Α	AA-	6 Mont
UK		Santander Uk PLC	20	6 Months	6 Months	SB	Δ+	AA-	6 Mont
UK		Standard Chartered Bank	20	6 Months	6 Months	CD.	A+	^^	6 Marri
UK		Standard Chartered Bank	20	6 Months	6 Months	SB	дт	AA-	6 Month
	4	Other Banks							
AUS		Australia & New Zealand Banking Group	25	365 Day	365 Day	SB	A+	AAA	365 Da
AUS AUS		Commonwealth Bank of Australia National Australia Bank	25 25	365 Day 365 Day	365 Day 365 Day	SB SB	A+ A+	AAA AAA	365 Da 365 Da
AUS		Macquarie Bank Ltd.	20	6 Months	6 Months	SB SB	A	AAA	6 Mont
AUS		Westpac Banking Corporation	25	365 Day	365 Day	SB	A+	AAA	365 Da
		W DND D III	0-	005 5					
BEI		# BNP Paribas Group BNP Paribas Fortis	25 20	365 Day	6 Months	ÇD.	A+	AA-	6 Month
BEL FRA		BNP Paribas Fortis BNP Paribas	20 25	6 Months 365 Day	6 Months 365 Day	SB SB	A+ A+	AA- AA-	6 Montl 365 Da
		DIVI I GIIDGO		300 Day	Josephan Jay				
CAN		Bank of Montreal	25	365 Day	365 Day	SB	ΑΑ-	AA+	365 Da
CAN		Bank of Nova Scotia	25	365 Day	365 Day	SB	AA-	AA+	365 Da
CAN		Canadian Imperial Bank Commerce	25	365 Day	365 Day	SB	AA-	AA+	365 Da
CAN		National Bank of Canada Royal Bank of Canada	20 25	6 Months 365 Day	6 Months 365 Day	SB SB	A+ AA-	AA+ AA+	6 Mont 365 Da
CAN		Toronto Dominion Bank	25	365 Day	365 Day	SB	AA-	AA+	365 Da
DEN		Danske A/S	20	6 Months	6 Months	SB	Α	AAA	6 Montl
FRA		Credit Industriel et Commercial	25	365 Day	365 Day	SB	Α+	AA-	365 Da
FRA		Societe Generale	20	6 Months	6 Months	PO	Α-	AA-	6 Montl
FIN		Nordea Bank Abp	25	365 Day	365 Day	SB	AA-	AA+	365 Da
FIN		OP Corporate Bank	25	365 Day	365 Day	SB	AA-	AA+	365 Da
GER GER		DZ Bank AG Landesbank Hessen-Thueringen Girozentrale (Heleba)	25 25	365 Day 365 Day	365 Day 365 Day	SB SB	AA- A+	AAA AAA	365 Da 365 Da
GLIT		Landesbank Nessen-Mideningen Gilozentiale (Neleba)	25	303 Day	303 Day	SD	, , , , , , , , , , , , , , , , , , ,		JOS Da
NETH		Bank Nederlande Gemeenten	25	24 Months	24 Months	SB	AAA	AAA	24 Mor
NETH		Cooperatieve Rabobank U A	25	365 Day	365 Day	SB	Δ+	AAA	365 Da
NETH		ING Bank NV	25	365 Day	365 Day	SB	AA-	AAA	365 Da
SING		DBS Bank Ltd	25	365 Day	365 Day	SB	дд.	AAA	365 Da
SING		Oversea Chinese Banking Corporation Ltd	25	365 Day	365 Day	SB	AA-	AAA	365 Da
SING		United Overseas Bank	25	365 Day	365 Day	SB	AA-	AAA	365 Da
WITZ		UBS AG	25	365 Day	365 Day	SB	Α+	AAA	365 Da
**!!Z		ODO AG	20	Job Day	JUJ Day	35	4.	AAA	Jos Da
SWE		Skandinaviska Enskilda Banken AB	25	365 Day	365 Day	SB	ДД.	AAA	365 Da
SWE		Swedbank AB	25	365 Day	365 Day	SB	AA-	ДДД	365 Da
		# Svenska Group	25	365 Day					
SWE		Svenska Handelsbanken AB	25	365 Day	365 Day	SB	AA	AAA	365 Da
UK		Handelsbanken Plc	25	365 Day	365 Day	SB	AA	AA-	365 Da
		Svenska Handelsbanken - 35 Day Notice Account	25 25	365 Day	365 Day				365 Da 365 Da
		Svenska Handelsbanken- 10 Day Notice Account Svenska Handelsbanken- Call Account	25	365 Day 365 Day	365 Day 365 Day				365 Da 365 Da
USA		Bank of New York Mellon	25	24 Months	24 Months	SB	AA	AA+	24 Mor
USA		Bank of America NA JP Morgan Chase Bank NA	25 25	365 Day 365 Day	365 Day 365 Day	SB SB	AA AA	AA+ AA+	365 Da 365 Da
					,				
	5	AAA Money Market Funds							
		# MMF Group HSBC Global Liquidity Fund	200 25	24 Months 24 Months			ДДД		
		Morgan Stanley Sterling Liquidity Fund	25	24 Months			AAA		
		Deutsche Managed Sterling Fund	25	24 Months			AAA		
		Insight GBP Liquidity Fund	25	24 Months			AAA		
		Aberdeen Standard Liquidity Fund	25	24 Months			AAA		
	# G	croup Limit of applies where indicated.							
	**	A maximum of 20% of total funds to be held in the Bui	ilding Society	Sector.					
	**	No more than 20% of total funds to be held in any one	e institution o	r group.exclud	ling Govt/MN	∕IFs.			
		· ·							
		Any adverse press comments concerning borrowers/p		owers should					
		be referred to M Grady / S Maycock / K Tonge / T Spe							1

<u>Definition of Credit Ratings and Credit Default Swap Spreads</u>

Credit Ratings:

Long Term Rating (Fitch)

The Long Term rating assesses the borrowing characteristics of banks and the capacity for the timely repayment of debt obligations which apply to instruments of up to 5 years duration.

Long Term Ratings range from AAA, AA, A to DDD, DD, D. Only Institutions with Ratings of A+ and above are acceptable on the Councils Lending List as follows:

AAA - Highest Credit Quality - lowest expectation of credit risk. Exceptionally strong capacity for timely payment of financial commitments. Highly unlikely to be adversely affected by foreseeable events.

AA - Very High Credit Quality - Very low expectation of credit risk. Very strong capacity for timely payment of financial commitments. Not significantly vulnerable to foreseeable events.

A - High Credit Quality - Low expectation of credit risk. Strong capacity for timely payment of financial commitments. More vulnerable to adverse foreseeable events than the case for higher ratings.

"+" Or "-" may be appended to a rating to denote relative status within major rating categories.

Sovereign Ratings (Fitch)

The Sovereign (Governments of Countries) Rating measures a sovereign's capacity and willingness to honour its existing and future obligations in full or on time. It looks at factors such as:

- Macroeconomic performance and prospects;
- Structural features of the economy that render it more or less vulnerable to shocks as well as political risk and governance factors;
- Public finances, including the structure and sustainability of public debt as well as fiscal financing;
- The soundness of the financial sector and banking system, in particular with respect to macroeconomic stability and contingent liability for the sovereign; and
- External finances, with a particular focus on the sustainability of international trade balances, current account funding and capital flows, as well as the level and structure of external debt (public and private).

Sovereign Ratings range from AAA, AA, A to DDD, DD, D. Only countries with a Sovereign Rating AA- are acceptable on the Councils Lending List.

<u>Credit Rating Watches and Outlooks issued by Credit Rating Agencies</u>

Rating Watches -indicate that there is a heightened probability of a rating change in the short term either in a positive or negative direction. A Rating Watch is typically event-driven and, as such, it is generally resolved over a relatively short period.

Rating Outlooks -indicate the direction a rating is likely to move over a one- to two-year period reflecting a position not yet reached but if trends continue will do so hence triggering a rating move.

Money Market Fund Rating (Moodys)

Aaa/MR1+ - this rating denotes the lowest expectation of default risk. It is assigned only in cases of exceptionally strong capacity for payment of financial commitments. This capacity is highly unlikely to be adversely affected by foreseeable events. Funds rated MR1+ are considered to have the lowest market risk.

Credit Default Swap (CDS) Spreads

A CDS is effectively a contract between two counterparties to 'insure' against default. The higher the CDS price of a counterparty, the higher the supposed risk of default. The CDS level therefore provides a perceived current market sentiment regarding the credit quality of a counterparty and generally the movement in the CDS market gives an early warning of the likely changes in credit ratings of a counterparty.

Link has employed a benchmark system which compares the CDS spread of a counterparty against a pre-determined benchmark rate (iTraxx Senior Financial Index) to produce a CDS status overlay of 'In Range', 'Monitoring' or 'Out of Range' and this status is used to further determine the creditworthiness of the counterparty.

